

### The Last Great Hamburger Stand



# History of Fatburger

- In 1952, Lovie Yancey created something unique. A culture. A phenomenon, if you will. She created the biggest, juiciest hamburgers anyone had ever seen. So obviously, there was only one name for them - Fatburger.
- Our restaurants have a vibe...so you'll hear some of the best music ever blasting from kickin' new jukeboxes: Rock'n'Roll, R&B, Hip-Hop, and Classic Soul that'll keep you groovin' in your chair long enough to finish that big juicy burger.
- Now here's just a few things to make you drool over your keyboard: onion rings made from real onions. Hand-scooped, real ice cream shakes. Great tasting chili. And fries cooked in 100% cholesterol-free oil. All served with a smile.



• The Last Great Hamburger Stand.

# Fatburger International

- Originating in Los Angeles, California USA, Fatburger is a market leader in the gourmet burger diner category
- As of 2014, there are over 150 Fatburger restaurants worldwide in over 29 different countries
- Fatburger is one of the most dynamic restaurant franchises in the world
- Celebrities have invested in Fatburger franchises
- Fatburger is poised for expansion and hundreds of Fatburger restaurants are scheduled to open in the near future



# Fatburger Canada

- In 1969, Frank Di Benedetto started his career in the foodservice industry working for McDonalds with assignments in Montreal, Vancouver, Winnipeg, and Edmonton
- Later, Frank held a consulting role for White Spot
- Frank recognized an opportunity in the burger category for gourmet burger offering and secured the rights for Fatburger in Canada
- The first Fatburger in Canada opened in 2005.
  Since then, Fatburger has grow to approximately 40 restaurants Nationally



# A National Brand

CANADA

- Fatburger has enjoyed great success continues to rapidly expand in the Western provinces
- Since its inception, Fatburger has grown to approximately 40 locations in
  - British Columbia
  - Alberta
  - Saskatchewan
  - Manitoba
  - Ontario
- In May 2014, industry veteran Jeff Young joined Fatburger to accelerate growth in Eastern Canada

# What Defines Fatburger?

- Fatburger is a premium, upscale hamburger stand and a Global brand in the "better burger" segment
- Hip, modern, regionally-inspired décor sets the tone for a real Hamburger Grill
- Fresh, lean, never frozen (Alberta AAA) Canadian Angus Beef; dressed to your specifications with the best quality condiments.



- Buffalo's World Famous Wings
- Quality breakfast offering, Milk shakes an optional branded ice cream program

# More Variety Menu Offerings

- Fatburger also owns "Buffalo's World Famous Wings" premium chicken products
- Kidz Meals
- Milk shakes
- Draft beer
- Breakfast
- Optional "Marble Slab" branded ice cream module



Sure, our shakes have additives... They're called straws.

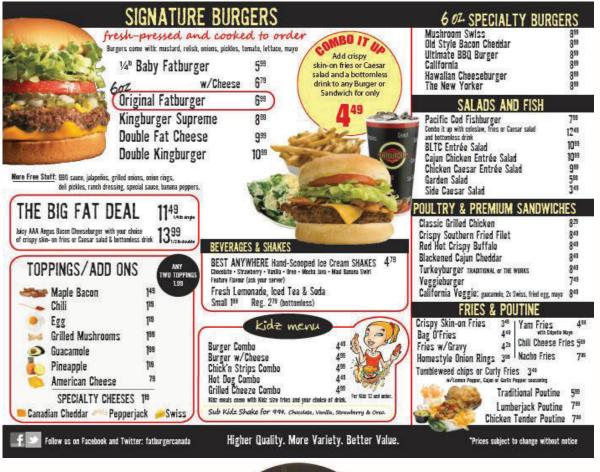




CREAMER



## Fatburger Take Out Menu





### Buffalo's World Famous Wings Menu

10 - C		BUFFALO'S FRESH-MADE WING SAUCES			
		ASIAN RED HOT BOURRON		LEMIN SWEET COCONUT	CARDI INA FIRE BBQ
BIG BUFFALO WINGS		BONELESS WINGS		CHICKEN TENDERS	
1 TASTER (6)	9.25	TASTER (6)	8.25	TASTER (4)	7.25
🕬 SMALL (10)	12.75	SMALL (10)	11.75	SMALL (6)	9.75
🕬 REGULAR (16)	18.25	REGULAR (16)	17.25		
🗯 LARGE (24)	26.25	LARGE (24)	25.25	REGULAR (12)	16.75
Served with carrots, celery	y & your choic	e of Bleu Cheese or Ranch dipping	sauce	Served with your choice of	dipping sauce
SALADS		<b>COMBOS</b> served with fries or chips, dipping sauce and a bottomless drink,			
	AN AN			CHIPS & FR	No.
CAJUN CHICKEN ENTREE SALAD	10,99	WINGS COMBO	12.99	TUMBLEWEED CHIPS	3.49
BLTC ENTREE SALAD CHICKEN CAESAR ENTREE SALAD GARDEN SALAD	10.99 9.99 5.99	TENDERS COMBO WING & TENDER COMBO	12,99 15,99	BUFFALO'S CURLY FRIE Seasoned with your che Lemon Pepper Cajun Origina	nica of:
SIDE CAESAR SALAD	3.49	ASK ABOUT OUR F	ARTY	DESSER'	r
SIDE COLESLAW	2,99	PLATTERS: 32 - 100 PIECES		CARAMEL VANILLA EXPLOSION 4.99 Warm mini donuts, vanilla ice cream è caramel drizzie	



### Fatburger Menu Board







# Fatburger Restaurant Models

BURGER

FATBURG

#### Original Urban

- 800 -1,400 sq ft
- 20-34 seats

#### Stand alone/end cap

- 2,200 sq ft +
- 50-60 seats

#### Upper tier Fast Casual Fatburger

- 2,400 2,800 sq ft with 70+ seats
- Includes flex casual table service and bar with expanded menu

#### Food court/gallery location

- 400-600 sq ft
- customized menu for faster cook times

## **Exterior Design**

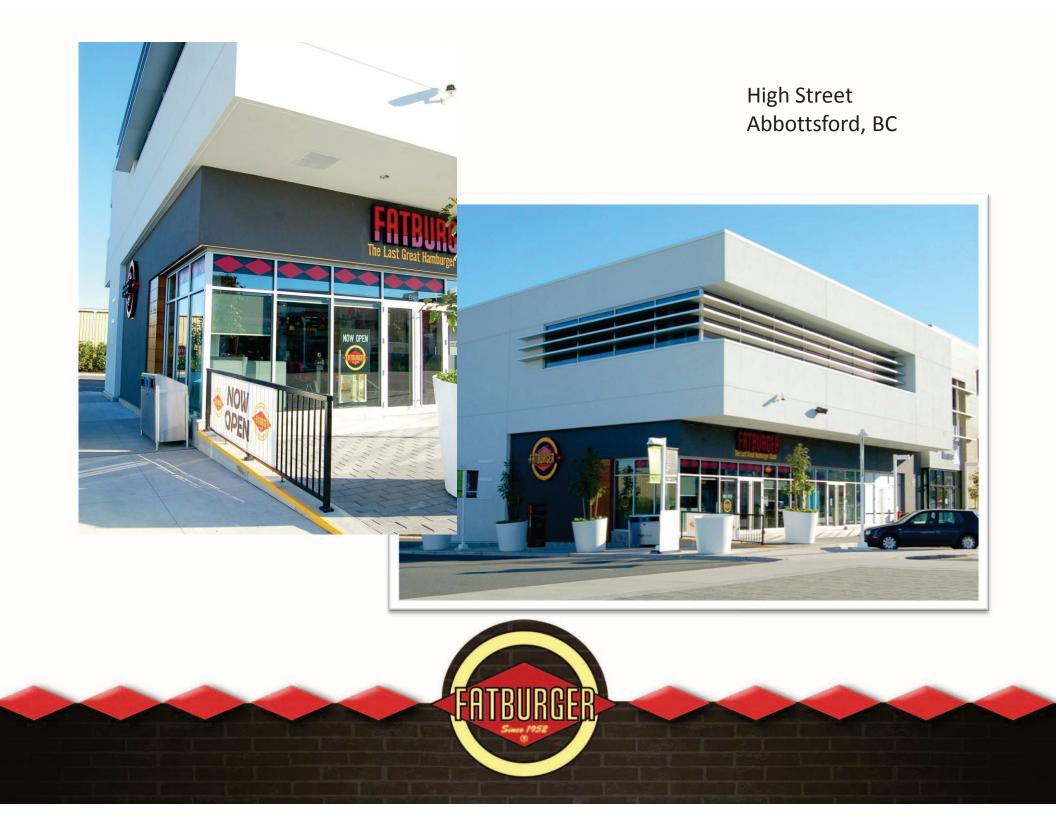
- Hi impact graphics and storefront •
- Strong brand presentation •
- Patio seating •







Calgary, AB





#### Deerfoot Meadows Calgary, AB







#### Edmonton City Centre Edmonton ,AB





# **Interior** Design

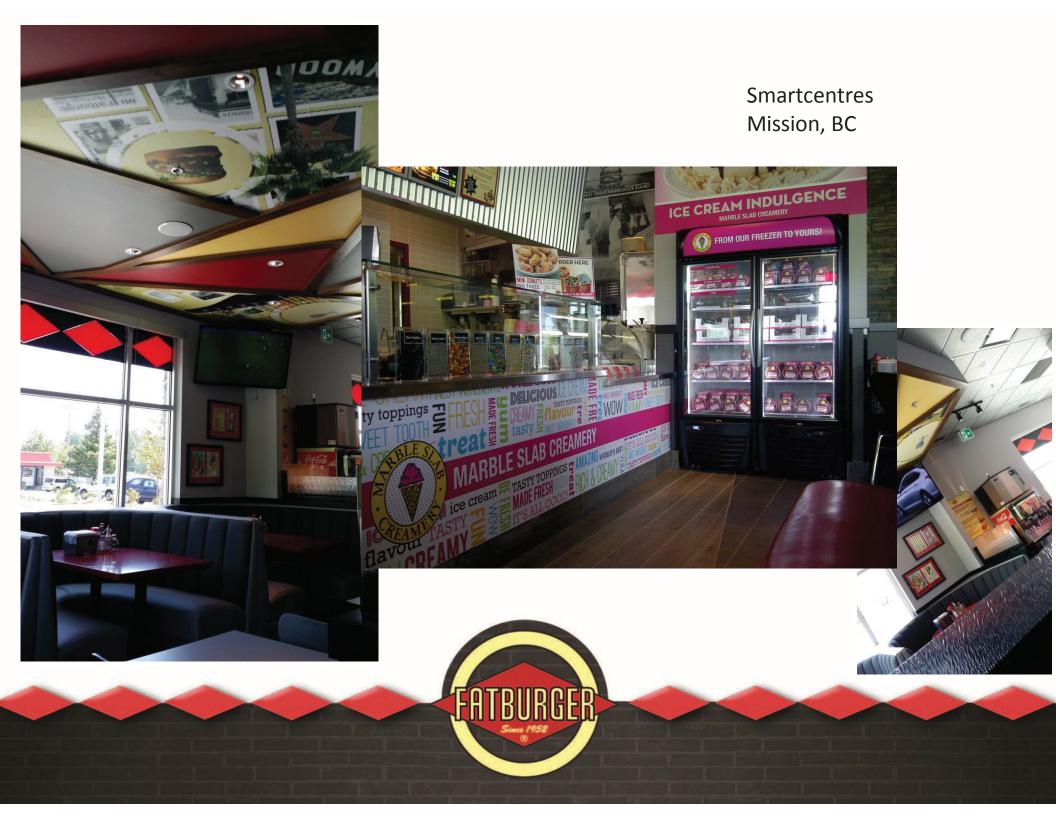
- Hip, modern, regionally-inspired interior package with stylized design-forward décor elements
- We emphasize a fun, youthful, modern image, while paying homage to yesteryear.
- Our hip, music-centric atmosphere is a hit with all ages.
- Kids and parents love our family-friendly attitude and programs. Small TV screens for individual use at tables provides additional entertainment (and distraction for the little ones!)





Abbottsford, BC





# Fatburger Real Estate Criteria

#### **Site Characteristics**

- Strong daytime and residential population
- High pedestrian and/or auto traffic
- Upper demographic communities
- Complimentary retail synergies
- Free standing, shared pad buildings or prominent end caps

#### **Retail Settings**

- Power Centres & Community strip Centers
- High identity storefronts
- Central business districts
- Regional enclosed malls

Airports

Stadiums, Hospitals, Universities and Colleges

High visibility, easy access, ample parking